

Hi [leadName], this is Alex, with "ABC Solar". We just received your inquiry. The next step is to set up a 20-30 minute walk-through with one of our Solar Experts. When would be the best day and time for one of our experts to give you a call?

5:37 PM

Let me know either way...

5:50 PM

Still interested?

9:13 AM

Follow up

Hi Alex! Due to Covid situation, I might not move forward with this project in the near future.

Got it. Many of our customers are meeting with us online through Zoom or Facetime, while we sort through the social distancing timeline. Would you be open to a brief video call or phone call?

Sure

Great. I would be more than happy to help! What are the best dates/times to have one of our solar experts give you a call?

Anytime Friday after 4pm

Sounds great, we will call you Friday at 4:30pm.

Lastly, can you please confirm your home address?

379 Canyon Ridge Dr.,
Bonita, CA 91902

Awesome, I will get this info over to our team ASAP and they will follow up with you to confirm your appointment.

✓ Update CRM



Appointment Set

Hi {leadName}, this is Alex, with "ABC Solar". We just received your inquiry. The next step is to set up a 20-30 minute walk-through with one of our Solar Experts. When would be the best day and time for one of our experts to give you a call?

5:37 PM

Let me know either way...

5:50 PM

Still interested?

9:13 AM

Follow up

Hi Alex! Due to Covid situation, I might not move forward with this project in the near future.

Got it. Many of our customers are meeting with us online through Zoom or Facetime, while we sort through the social distancing timeline. Would you be open to a brief video call or phone call?

Not right now, thanks.

I understand. If your situation changes in the future and you need our services, please feel free to reach out. We would be more than happy to assist you. I hope you have a great rest of your day!

 Update CRM



Disqualified